



ONE-DAY TRAINING LAKE ISEO

LEARNING BY DOING

FRIDAY 30 JUNE 2017 - Professional conduct & meeting with foreign clients

THE EFLIT ONE-DAY PROGRAM IS AN EXCITING DAY IN WHICH YOU WILL BE WORKING IN TEAMS TO GIVE ADVICE TO AMERICAN CLIENTS WHO ARE ABOUT TO MOVE TO ITALY AND NEED A TEAM OF ITALIAN LEGAL AND TAX CONSULTANTS

HOW GOOD ARE YOU AT DEALING WITH CLIENTS? CAN YOU...

- **describe rules of ethics** in English?
- **describe your qualifications** and skills to a foreign client?
- **extract relevant information** in an interview with a foreign client who needs your advice?
- produce a **detailed estimate of costs** for your services?
- find a **simple and cost effective solution** to a legal problem?
- **organise** your resources and people efficiently?
- **offer advice on a legal / tax matter** against the clock?
- **make an effective presentation** of your services in English?

These are the extremely useful skills that you will learn in an exciting **one-day program** designed for EFLIT alumni & friends. A number of **American experts** will serve as clients and give feedback on your team performance.

Accreditation requested for the continuing education of lawyers and accountants (6 credits)

HOURS:

10am-6pm

LOCATION:

Cocca Hotel Royal Thai SPA, Sarnico (BG)

TUTORS:

Stefano Maffei, Claudia Ricci

AMERICAN INSTRUCTORS:

Lindsay Christenson, Lauren Kim,
Jasmine Perez, Mike Vitiello

PROGRAM FEE:

€ 110,00 (+VAT)

€ 95,00 (+VAT) for EFLIT alumni



SATURDAY 1 JULY 2017 - Outdoor Activities

MONTEISOLA - RIVA BOATS - FRANCIACORTA VINEYARD

SOCIAL PROGRAM & LOGISTICS

There will be a **social dinner** in the evening of **Friday, June 30th**.

Depending on weather, **Saturday morning will be spent on outdoors activities** (such as a trip to the Lake island Monteisola, a visit to RAM, the Riva boat restoration factory, or a tour of a Franciacorta Vineyard).

Participants who wish to enjoy their time at the Lake Iseo are encouraged to book a room at the wonderful Cocca Hotel on Thursday and/or Friday night at competitive rates (mention EFLIT when you book). If you come with a colleague, save money by sharing a twin room.

Services of Cocca Hotel (www.coccahotel.com) include:

- Royal Thai Spa Center
- Outdoor Swimming Pool
- Indoor Swimming Pool
- Parking

To **express your interest** please respond “**Lake Iseo Yes**” to info@englishforlaw.it or visit www.eflit.it



FIND YOUR WAY:

Sarnico is located on the southern coast of Lake Iseo (15 minutes from A4 motorway exits: Grumello, Pallazzolo S/O, Rovato).